

Case Study

Dedicated engineering team for dynamic real estate operations

Client: A global commercial real estate and facility management leader (US).



1. Challenge

The client experienced rapid growth in facility management mandates, including large-scale commercial properties and data centers. However, their ability to execute these projects was severely limited by internal hiring constraints:

Overloaded internal teams

The rapid expansion of new properties left existing teams overstretched, threatening delivery timelines and service quality.

Competitive local hiring bottlenecks

Finding local engineers with specialized expertise in commercial real estate took months, stalling project launches and slowing business momentum.

Vendor management overhead

Managing multiple fragmented external vendors consumed excessive management resources, weakening operational control.

2. Solution

ZONE3000 delivered a high-performance dedicated team model designed to inject engineering capacity and completely absorb operational management friction rapidly:

Custom-tailored dedicated unit

Formed a dedicated engineering unit aligned with the client's corporate culture and technology stack, working as a seamless, scalable extension of their business.

Ultra-fast specialist sourcing

Built a structured pipeline to present qualified senior engineer profiles within 10 days, bypassing traditional corporate recruitment delays.

Direct operational integration

Embedded the dedicated team directly into the client's internal workflows, ensuring transparent communication with zero vendor-side layers.

Turnkey operational management

Transferred all day-to-day HR, administrative, and infrastructure management responsibilities to ZONE3000, freeing the client's leadership to focus entirely on client delivery.

4. Results

The strategic dedicated team partnership allowed the real estate giant to absorb new business demands and stabilize project delivery seamlessly:



Zero timeline slippage

Rapid deployment of the dedicated unit closed immediate skill gaps, ensuring new facility management sites were launched on schedule.



Operational cost optimization

Transitioning to a flexible, on-demand dedicated team reduced permanent hiring overhead and eliminated the risk of capacity underutilization.



Reduced management burden

Entrusting operational personnel management to ZONE3000 minimized administrative friction for the client's internal managers.



High-performance synergy

The dedicated team achieved full alignment with corporate standards, successfully supporting complex infrastructure operations from day one.